

Evolution and Perspectives of EU Tobacco Growing

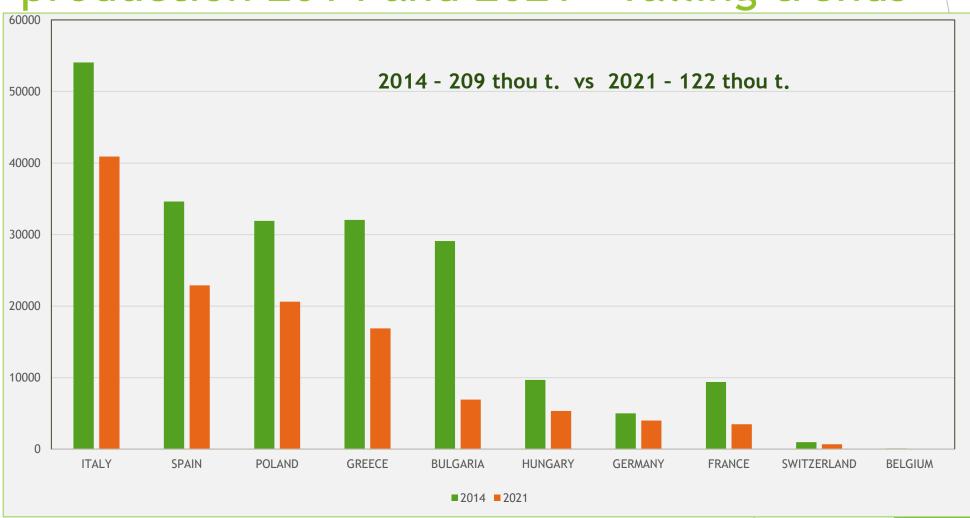
Castelo Branco, Portugal ITGA AGM



UNITAB



Comparison of the EU (UNITAB) tobacco production 2014 and 2021 - falling trends





Main reasons of tobacco growing downwards trends in EU

- The world's highest cost of tobacco production.
- ► Tobacco is under negative pressure and subject to constant ideological attacks coming from public authorities and nongovernmental organizations.
- Economic and social aspects affecting the reduction of tobacco cultivation in the EU: "old" aging tobacco growers, progressive lack of seasonal labor force, emergence of economic alternatives and, finally, increasing costs of tobacco production (oil, gas, energy etc.).
- Abandoning tobacco and implementing alternative crops.
- Insufficient commitment of the tobacco industry for the EU production (price, volumen etc.).
- Big tobacco manufacturers changing their purchasing policy and reducing orders for European tobacco.



What other treats for tobacco cultivation in EU

- Consistent blocking of financial support for tobacco growers under the CAP.
- ► Tightening the pro health policy and indirectly influencing the volumen of the crop.
- ▶ WHO Framework Convention on Tobacco Control: level of nicotine, alternatives to tobacco growing, attacks on the social and environmental sustainability, no representation of the sector in the discussions etc.
- Tobacco Product Directive (EU legislation) ingredients, advertising, labeling etc.
- ► Tobacco Excise Directive (EU legislation) possibility to include raw and processed tobacco under EMCS (Excise Movement and Control System).
- ▶ Illicit trade illegal tobacco.



Advantages of EU tobacco production

- High integrity of the tobacco production.
- Respect for environment, social and phytosanitary regulations.
- ▶ Highest quality of the tobacco meets the needs and standards of the market.
- Fulfill all requirements of the sustainable production based on ALP, GAP and STP programs.
- ► Good level of organization: national level, European Level (UNITAB, FETRATB, ELTI).
- Political support from some MS governments.



EU Common Agriculture Policy 2023-2027

- Negative, ideological approach of the EU institutions to the tobacco growers tobacco leaf cultivation = final product.
- No possibility to use support to the production.
- No possibility for sectoral intervention in tobacco sector.
- No support for labor intensive crops such tobacco.





What is the future and challenges for tobacco growing in EU

- Struggle to stabilize the cultivation and stop the downward trend in tobacco cultivation.
- Improving our adaptation to the market (responsible production: ALP, GAP and STP programs; niche markets, new products etc.).
- New Tobacco Products Heated Tobacco products- our opportunity for the Future of Tobacco Growing!
- Continuing dialogue with our tobacco industry partners.
- Long term obligation to buy EU tobacco.
- Being a proactive force playing an important part in the debates of International and European organizations.



Together we can more!

UNITAB FETRATB



We strongly believe that tobacco growing in Europe has a future!!!

Thank you! Obrigado pela sua atenção! Gracias!

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